UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 25, 2007

ROLLINS, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

2170 Piedmont Road, N.E., Atlanta, Georgia 30324
(Address of principal executive offices) (Zip code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On July 25, 2007, the Company issued a press release announcing its results for the second quarter ended June 30, 2007. The Company hereby incorporates by reference herein the information set forth in its Press Release dated July 25,2007 , a copy of which is attached hereto as Exhibit 99.1 . Except as otherwise provided in the press release, the press release speaks only as of the date of such press release and such press release shall not create any implication that the affairs of the Company have continued unchanged since such date.

Except for the historical information contained in this report, the statements made by the Company are forwardlooking statements that involve risks and uncertainties. All such statements are subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. The Company's future performance could differ significantly from the expectations of management and from results expressed or implied in the Press Release. See the risk factors contained in the Press Release for a discussion of certain risks and uncertainties that may impact such forward-looking statements. For further information on other risk factors, please refer to the "Risk Factors" contained in the Company's Form 10-K for the year ended December 31, 2006 filed with the Securities and Exchange Commission. The Company disclaims any obligation or duty to update or modify these forwardlooking statements.

## Item 9.01. Financial Statements and Exhibits

## Exhibit No. Description

99.1 Press Release Dated July 25, 2007.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Rollins, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ROLLINS, INC.
Date: July 25, 2007
By: /s/ Harry J. Cynkus
Name: Harry J. Cynkus
Title: Chief Financial Officer and Treasurer
(Principal Financial and Accounting Officer)

## ROLLINS, INC.

## REPORTS SECOND QUARTER FINANCIAL RESULTS

 REVENUES INCREASED 3.2\%, EPS ROSE 10.7\%ATLANTA, GEORGIA, July 25, 2007 -- Rollins, Inc. (NYSE:ROL), a premier North American consumer and commercial services company, today reported revenues for the second quarter ended June 30, 2007 grew $3.2 \%$ to $\$ 239.6$ million compared to $\$ 232.2$ million for the second quarter ended June 30, 2006.

Net income rose $9.9 \%$ to a record $\$ 21.2$ million or $\$ 0.31$ per diluted share for the second quarter 2007, compared to $\$ 19.3$ million or $\$ 0.28$ per diluted share for the same period in 2006.

During the quarter, the Company repurchased 612,700 shares of common stock at a weighted average price of $\$ 22.84$ per share, with a total of $1,204,700$ shares repurchased year-to-date. In total, approximately 1.1 million additional shares may be purchased under previously approved programs by the Board of Directors.

Commenting on the Company's results, Gary W. Rollins, President and Chief Executive Officer of Rollins, Inc. said, "We had a positive quarter where we saw an increase in revenues and posted record earnings. Key drivers in our business: customer retention, commercial pest controls sales, and termite claims were very favorable. Residential revenue was hampered however by an unseasonably cold April. The most unusual spring weather, in general, impacted insect activity. We were nevertheless pleased that our profit margin continued to improve even with less than expected revenue growth. We remain committed to having a successful year."

Rollins, Inc. is a premier North American consumer and commercial services company. Through its wholly owned subsidiaries, Orkin, Inc., Western Pest Services, and The Industrial Fumigant Company, the Company provides essential pest control services and protection against termite damage, rodents and insects to approximately 1.7 million customers in the United States, Canada, Mexico, Central America, and the Middle East from over 400 locations. You can learn more about our subsidiaries by visiting our Web sites at www.orkin.com, www.westernpest.com, www.indfumco.com and www.rollins.com. You can also find this and other news releases at www.rollins.com by accessing the news releases button.

## CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This release contains statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The actual results of the Company could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties, including without limitation, general economic conditions; market risk; changes in industry practices or technologies; the degree of success of the Company's pest and termite process reforms and pest control selling and treatment methods; the Company's ability to identify and integrate potential acquisitions; climate and weather trends; competitive factors and pricing practices; expected benefits of the commercial re-engineering project may not be realized; potential increases in labor costs; uncertainties of litigation; and changes in various government laws and regulations, including environmental regulations. All of the foregoing risks and uncertainties are beyond the ability of the Company to control, and in many cases the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forward-looking statements. A more detailed discussion of potential risks facing the Company can be found in the Company's Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2006.

ROLLINS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (in thousands)

| At June 30, | $\begin{gathered} 2007 \\ \text { (unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 2006 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$57,044 | \$37,221 |
| Trade receivables, short-term | 62,118 | 56,617 |
| Materials and supplies | 8,740 | 8,545 |
| Deferred income taxes | 18,528 | 23,983 |
| Other current assets | 9,621 | 10,023 |
| Total Current Assets | 156,051 | 136,389 |
| Equipment and property, net | 77,634 | 70,908 |
| Goodwill and other intangible assets | 202,022 | 205,063 |
| Deferred income taxes | 12,886 | 16,263 |
| Trade receivables, long-term | 8,908 | 10,170 |
| Other assets | 5,873 | 4,429 |
| Total Assets | \$463,374 | \$443,222 |
| LIABILITIES |  |  |
| Capital leases | \$1,270 | \$705 |
| Accounts payable | 24,712 | 14,740 |
| Accrued insurance | 14,225 | 19,143 |
| Accrued compensation and related liabilities | 40,052 | 39,185 |
| Other current liabilities | 27,975 | 35,059 |
| Unearned revenue | 85,754 | 84,378 |
| Total Current Liabilities | 193,988 | 193,210 |
| Capital leases, less current portion | 1,013 | 287 |
| Accrued pension | 6,946 | 15,651 |
| Long-term accrued liabilities | 53,117 | 46,033 |
| Total Liabilities | 255,064 | 255,181 |
| STOCKHOLDERS' EQUITY |  |  |
| Common stock | 67,361 | 67,874 |
| Retained earnings and other equity | 140,949 | 120,167 |
| Total Stockholders' Equity | 208,310 | 188,041 |
| Total Liabilities and Stockholders' Equity | \$463,374 | \$443,222 |

ROLLINS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE SECOND QUARTER AND SIX MONTHS ENDED JUNE 30,
(in thousands except per share data)
(unaudited)

|  | Three Months ended June 30, |  | Six Months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2007 | 2006 |
| REVENUES |  |  |  |  |
| Customer services | \$239,618 | \$232,222 | \$440,850 | \$426,408 |
| COSTS AND EXPENSES |  |  |  |  |
| Cost of services provided | 121,601 | 119,035 | 228,437 | 226,049 |
| Depreciation and amortization | 6,911 | 6,945 | 13,597 | 13,738 |
| Sales, general and administrative | 76,787 | 74,368 | 143,828 | 136,868 |
| (Gain)/loss on sales of assets | (89) | 2 | (96) | 1 |
| Interest income | (522) | (344) | $(1,074)$ | (636) |
|  | 204,688 | 200,006 | 384,692 | 376,020 |
| INCOME BEFORE TAXES | 34,930 | 32,216 | 56,158 | 50,388 |
| PROVISION FOR INCOME TAXES | 13,691 | 12,886 | 22,126 | 20,155 |
| NET INCOME | \$21,239 | \$19,330 | \$34,032 | \$30,233 |


| NET INCOME PER SHARE - <br> BASIC | $\overline{\mathbf{\$ 0 . 3 2}}$ | $\$ 0.29$ | $\mathbf{\$ 0 . 5 1}$ | $\$ 0.45$ |
| :--- | ---: | :--- | :--- | :--- | :--- |
| NET INCOME PER SHARE - <br> DILUTED | $\overline{\mathbf{\$ 0 . 3 1}}$ | $\$ 0.28$ | $\mathbf{\$ 0 . 5 0}$ | $\$ 0.44$ |


| Weighted average shares outstanding - <br> basic | $\mathbf{6 6 , 9 7 7}$ | 67,556 | $\mathbf{6 7 , 1 4 8}$ | 67,243 |
| :--- | :--- | :--- | :--- | :--- |
| Weighted average shares outstanding - <br> Diluted | $\mathbf{6 7 , 6 7 5}$ | 69,243 | $\mathbf{6 7 , 8 7 4}$ | 69,040 |

## ROLLINS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE SIX MONTHS ENDED JUNE 30,
(in thousands)

|  | $\begin{gathered} 2007 \\ \text { (unaudited) } \\ \hline \end{gathered}$ | $\begin{gathered} 2006 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |
| Net Income | \$34,032 | \$30,233 |
| Adjustments to reconcile net income to net cash |  |  |
| provided by operating activities: |  |  |
| Depreciation and amortization | 13,597 | 13,738 |
| Provision for deferred income taxes | 2,333 | 3,210 |
| Stock based compensation | 959 | 905 |
| (Gain)/loss on sales of assets | (96) | 1 |
| Excess tax benefits from share-based payments | $(2,924)$ | (50) |
| Other, net | (85) | (496) |
| (Increase)/decrease in assets |  |  |
| Trade receivables | $(9,492)$ | $(9,605)$ |
| Materials and supplies | (339) | 537 |
| Other current assets | $(2,389)$ | (912) |
| Other non-current assets | $(1,231)$ | (21) |
| Increase/(decrease) in liabilities: |  |  |
| Accounts payable and accrued expenses | 1,975 | 402 |
| Unearned revenue | 6,314 | 4,388 |
| Accrued insurance | 943 | 1,768 |
| Accrual for termite contracts | $(1,900)$ | 1,000 |
| Accrued pension | - | $(5,000)$ |
| Long-term accrued liabilities | 3,763 | $(5,146)$ |
| Net cash provided by operating activities | 45,460 | 34,952 |
| INVESTING ACTIVITIES |  |  |
| Purchase of equipment and property | $(10,099)$ | $(11,351)$ |
| Acquisitions of companies | $(4,343)$ | $(5,020)$ |
| Cash from sales of franchises | - | 401 |
| Proceeds from sales of assets | 58 | - |
| Net cash used in investing activities | (14,384) | $(15,970)$ |
| FINANCING ACTIVITIES |  |  |
| Dividends paid | $(10,240)$ | $(8,556)$ |
| Common stock purchased | $(30,868)$ | $(17,290)$ |
| Common stock options exercised | 879 | 381 |
| Principal payments on capital leases | $(1,451)$ | (393) |
| Excess tax benefits from share-based payments | 2,924 | 50 |
| Other | - | 73 |
| Net cash used in financing activities | $(38,756)$ | $(25,735)$ |
| Effect of exchange rate changes on cash | 1,380 | 909 |
| Net decrease in cash and cash equivalents | $(6,300)$ | $(5,844)$ |
| Cash and cash equivalents at beginning of period | 63,344 | 43,065 |
| Cash and cash equivalents at end of period | \$57,044 | \$37,221 |

## CONFERENCE CALL ANNOUNCEMENT <br> Rollins, Inc. <br> (NYSE: ROL)

Management will hold a conference call to discuss
Second Quarter results on:
Wednesday, July 25, 2007 at:
11:30 a.m. Eastern
10:30 a.m. Central
9:30 a.m. Mountain
8:30 a.m. Pacific

## TO PARTICIPATE:

Please dial 800-257-7087 domestic;
303-262-2050 international
at least 5 minutes before start time.
REPLAY: available through August 1, 2007
Please dial 800-405-2236/303-590-3000, Pass code: 11093061 this Call Can also be accessed through the internet at
www.viavid.net
Questions?
Contact Janet Jazmin at Financial Relations Board at 212-827-3777
Or email to jjazmin@frbir.com

