UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

[

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002.

OR

] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-4422

ROLLINS, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

51-0068479 (I.R.S. Employer Identification No.)

2170 Piedmont Road, N.E., Atlanta, Georgia (Address of principal executive offices)

> 30324 (Zip Code)

(404) 888-2000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

Rollins, Inc. had 30,161,935 shares of its \$1 Par Value Common Stock outstanding as of April 30, 2002.

<TABLE>

ROLLINS, INC. AND SUBSIDIARIES

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ROLLINS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (In thousands except share data)

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		<c></c>	(Unaudited)	<c></c>	
			March 31, 2002		December 31, 2001
ASSETS					
	Cash and Short-Term Investments	\$	21,900	\$	8,650
	Trade Receivables, Net		46,879		48,479
	Materials and Supplies		11,620		11,895
	Deferred Income Taxes		20,584		21,044
	Other Current Assets		10,287		10,415
	Current Assets		111,270		100,483
	Current Assets		·		
	Equipment and Property, Net		43,192		44,273
	Goodwill and Other Intangible Assets, Net		111,224		112,450
	Deferred Income Taxes		38,513		39,309
	Other Assets		0		44
	Total Assets	\$ ====	304,199		296,559
LIABILITI	ES				
	Accounts Payable		12,794		12,920
	Accrued Insurance		8,307		
	Accrued Payroll		25,186		9,912 30,921
	Unearned Revenue		29,856		27,470
	Accrual for Termite Contracts		15,000		15,000
	Other Current Liabilities		15,532		12,313
	Current Liabilities		106,675		108,536
	Accrued Insurance		34,510		32,713
	Accrual for Termite Contracts		36,411		35,875
	Long-Term Accrued Liabilities		35,916		33,937
	Hong Term Meerded Habiliteres				

December 31, 2001, respectively	30,161	30,070
Accumulated Other Comprehensive Income	(4,826)	(4,822)
Retained Earnings	65 , 352	60,250

Total Stockholders' Equity				90,687		85,498
Total Liabilities and Stockhold	lers' Equi					
<fn> The accompanying notes are an integral part of consolidated financial statements. </fn> 						

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ROLLINS, INC. AND SUBSIDIARIE CONDENSED CONSOLIDATED STATEMENTS OF INCOME AN (In thousands except share and per sh (Unaudited)	D RETAINE					
		M	arch 3			
<\$>		2002			-	
REVENUES Customer Services	\$	153,815	\$	150,973	-	
COSTS AND EXPENSES Cost of Services Provided Depreciation and Amortization Sales, General & Administrative Interest (Income) / Expense		5,427 55,819 49		86,274 5,149 56,338 (48)		
				147,713	-	
INCOME BEFORE INCOME TAXES				3,260	-	
PROVISION FOR INCOME TAXES Current Deferred				278 961 1,239	-	
NET INCOME	\$	4,940	\$	2,021	-	
RETAINED EARNINGS Balance at Beginning of Period Cash Dividends Other		60,250 (1,507) 1,669		48,563 (1,509) 1,958	-	
BALANCE AT END OF PERIOD	\$	65,352	\$	51,033	-	
EARNINGS PER SHARE - BASIC AND DILUTED	Ş	0.16	Ş	0.07		
WEIGHTED SHARES OUTSTANDING - BASIC		30,130,182		30,109,104		
WEIGHTED SHARES OUTSTANDING - DILUTED		30,325,988		30,268,180		
The accompanying notes are an integral consolidated financial statements.	part of	these conde:	nsed			
</TABLE>

ROLLINS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

			Three Months Ended March 31,		
 <s></s>	<c></c>	<c></c>		<c></c>	
2001			2002		
OPERATING ACTIVIT					
2,021	Net Income	\$	4,940	Ş	
	Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation and Amortization		5,427		
5,149	Provision for Deferred Income Taxes		1,256		
1,074	Other, Net		167		
(222)	(Increase) Decrease in Assets: Trade Receivables		1,611		
3,350	Materials and Supplies		284		
212					
563	Other Current Assets		127		
(139)	Other Non-Current Assets		83		
(1,093)	Increase (Decrease) in Liabilities: Accounts Payable and Accrued Expenses		(708)		
5,908	Unearned Revenue		2,386		
	Accrued Insurance		191		
(1,468)	Accrual for Termite Contracts		537		
(450)	Long-Term Accrued Liabilities		1,978		
(3,569)					
	Net Cash Provided by Operating Activities		18,279		
11,336					
INVESTING ACTIVIT	IES Purchases of Equipment and Property		(2,725)		
(1,467)	Net Cash Used for Acquisition of Companies		(545)		
(275)	Marketable Securities, Net		0		
0					
	Net Cash Used in Investing Activities		(2, 270)		
(1,742)			(3,270)		
FINANCING ACTIVIT	IES Dividends Paid		(1,507		
(1,509)	Common Stock Purchased		(1,507		
0	Payments on Capital Leases		(256)		
(700)			(200)		
(1.400)	Payments, Net of Borrowings, under Line of Credit Agreement		0		
(1,400)					

	Other		4	
4				
	Net Cash Used in Financing Activities		(1,759)	
(3,605)				
	Net Increase in Cash and Short-Term			
5,989	Investments		13,250	
3,303	Cash and Short-Term Investments			
399	at Beginning of Period		8,650	
	Cash and Short-Term Investments			
6,388	at End of Period	Ş	21,900	\$

<FN>

The accompanying notes are an integral part of these condensed consolidated financial statements. $</{\rm FN}>$

</TABLE>

4 ROLLINS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

NOTE 1. BASIS OF PREPARATION

The condensed consolidated financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Footnote disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations.

These condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company's annual report on Form 10-K for the year ended December 31, 2001.

The Company has only one reportable segment, its pest and termite control business. The Company's results of operations and its financial condition are not reliant upon any single customer or a few customers or the Company's foreign operations.

In the opinion of management, the condensed consolidated financial statements included herein contain all normal recurring adjustments necessary to present fairly the financial position of the Company as of March 31, 2002 and December 31, 2001, and the results of operations for the three months ended March 31, 2002 and 2001 and cash flows for the three months ended March 31, 2002 and 2001. Operating results for the three months ended March 31, 2002 are not necessarily indicative of the results that may be expected for the year ended December 31, 2002.

Comprehensive income includes amounts subject to foreign currency translation. For the three months ended March 31, 2002 and 2001, comprehensive income is not materially different from net income.

In June 2001 the Financial Accounting Standards Board (FASB) approved Statement of Financial Accounting Standards (SFAS) No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 prospectively prohibits the pooling of interests method of accounting for business combinations initiated after June 30, 2001. The amortization of existing goodwill ceased on January 1, 2002. Any goodwill resulting from acquisitions completed after June 30, 2001 is not being amortized. SFAS No. 142 also establishes a new method of testing goodwill for impairment on an annual basis or on an interim basis if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying value. The adoption of SFAS No. 142 will result in the Company's discontinuation of amortization of its goodwill; however, the Company will be required to test its goodwill for impairment under the new standard beginning in 2002. The expected impact from the application is a decrease in amortization expense

of approximately \$2.3 million in 2002. Also, per SFAS No. 142, the expected life of customer contracts was reviewed and they will be amortized over a life between 8 to 12.5 years dependent upon customer type. The expected impact of this review is an increase in amortization expense of \$2.1 million in 2002. The Company does not believe that the net result of the decrease in amortization of goodwill and increase in amortization of customer contracts will have a material impact on its annual financial statements. The impact of SFAS No. 142 was not material to the Company's financial statements for the quarter ended March 31, 2002.

The FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations," effective June 15, 2002 that addresses obligations associated with the retirement of tangible long-lived assets and associated retirement costs. The FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," effective for fiscal years beginning after December 15, 2001 that addresses financial accounting and reporting for the impairment or disposal of long-lived assets. The Company does not believe the impact of adopting SFAS No. 143 or SFAS No. 144 will have a material impact on its financial statements.

Certain amounts for prior periods have been reclassified to conform with current period condensed consolidated financial statement presentation. Such reclassifications had no effect on previously reported net income.

NOTE 2. PROVISION FOR INCOME TAXES

The book provision for income taxes includes the liability for federal, foreign and state income taxes. The deferred provision for income taxes arises from the changes during the year in the Company's net deferred tax asset or liability.

NOTE 3. EARNINGS PER SHARE

Pursuant to the provisions of Statement of Financial Accounting Standards No. 128, "Earnings Per Share," the number of weighted average shares used in computing basic and diluted earnings per share (EPS) are as follows (in thousands):

<TABLE>

Three Months Ended March 31, _____ <S> $\langle C \rangle$ <C> 2002 2001 _____ _____ 30,130 Basic EPS 30,109 196 159 Effect of Dilutive Stock Options _____ Diluted EPS 30,326 30.268 _____ _____

</TABLE>

NOTE 4. LEGAL PROCEEDINGS

Orkin, one of the Company's subsidiaries, is a named defendant in Helen Cutler and Mary Lewin v. Orkin Exterminating Company, Inc. et al. pending in the District Court of Houston County, Alabama. The plaintiffs in the above mentioned case filed suit in March of 1996 and are seeking monetary damages and injunctive relief for alleged breach of contract arising out of alleged missed or inadequate reinspections. The attorneys for the plaintiffs contend that the case is suitable for a class action and the court has ruled that the plaintiffs would be permitted to pursue a class action lawsuit against Orkin. The Company believes this case to be without merit and intends to defend itself vigorously at trial. At this time, the final outcome of the litigation cannot be determined. However, it is the opinion of Management that the ultimate resolution of this action will not have a material adverse effect on the Company's financial position, results of operations, or liquidity.

Orkin is also a named defendant in Butland et al. v. Orkin Exterminating Company, Inc. et al. pending in the Circuit Court of Hillsborough County, Tampa, Florida. The plaintiffs filed suit in March of 1999 and are seeking monetary damages in excess of \$15,000 for each named plaintiff and injunctive relief for alleged breach of contract, fraud and various violations of Florida state law. The Court ruled in early April 2002, certifying the class action lawsuit against Orkin. The Company intends to appeal this ruling to the Florida Second District Court of Appeals. Moreover, the Company believes this case to be without merit and intends to defend itself aggressively through trial, if necessary. At this time, the final outcome of the litigation cannot be determined. However, it is the opinion of Management that the ultimate resolution of this action will not have a material adverse effect on the Company's financial position, results of operations or liquidity.

Additionally, in the normal course of business, the Company is a defendant in a number of lawsuits, which allege that plaintiffs have been damaged as a result of the rendering of services by Company personnel and equipment. The Company is actively contesting these actions. It is the opinion of Management, however, that the outcome of these actions will not have a material adverse effect on the Company's financial position, results of operations or liquidity.

Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations.

The Company reported net income of \$4.9 million or \$0.16 per share for the first quarter of 2002, compared to net income of \$2.0 million or \$0.07 per share for the comparable quarter in 2001, a 144.4% increase. Revenues for the quarter ended March 31, 2002 showed an increase of 1.9% as compared to first quarter 2001.

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The improvement in earnings for the quarter resulted primarily from an increase in revenue and pest and termite initiatives that have decreased costs, increased productivity, and improved customer retention. The Cost of Services Provided and Sales, General and Administrative both reflect margin improvements that were partially offset by an increase in the Provision for Income Taxes.

Results of Operations

Revenues increased to \$153.8 million for the first quarter of 2002 from \$151.0 million for the same quarterly period of 2001. The revenue growth was primarily due to increased recurring revenues in both pest and termite control. Pest control benefited from improvement in customer retention while termite increased mainly through our termite baiting program.

Cost of Services Provided in the first quarter of 2002 was approximately \$1.7 million less than the prior year quarter and improved to represent 55.0% of revenues compared with 57.1% for the same quarter of the prior year. Improvement can be mainly attributed to programs that have increased productivity while reducing headcount, service salaries, and fleet expense which were partially offset by higher insurance and claims expense.

Sales, General and Administrative decreased \$519,000 and as a percentage of revenues was 36.3% compared to 37.3% for the same quarter of the prior year. This improvement can be mainly attributed to reductions in sales promotions, fleet expense, and bad debt expense.

Depreciation and Amortization expenses for the first quarter of 2002 were \$278,000 higher than the prior year quarter. The increase was primarily due to the amortization of the depreciation associated with FOCUS, the Company's new proprietary branch computer system. The rollout of FOCUS to the branches was completed in the fourth quarter of 2001.

Net income for the quarter ended March 31, 2002 includes the effects of adopting Statement of Financial Accounting Standards (SFAS) No. 142, which did not have a material impact to the Company's overall results of operations. In addition, the effects of adopting SFAS No. 142 would not have had a material impact to net income previously reported for the quarter ended March 31, 2001.

The Company's net tax provision of \$3.0 million for the quarter reflects increased taxable income over the prior year period. The effective tax rate of 38% was consistent between periods presented.

Impact of Recent Accounting Pronouncements

In June 2001, the FASB approved SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 prospectively prohibits the pooling of interests method of accounting for business combinations initiated after June 30, 2001. The amortization of existing goodwill ceased on January 1, 2002. Any goodwill resulting from acquisitions completed after June 30, 2001 is not being amortized. SFAS No. 142 also establishes a new method of testing goodwill for impairment on an annual basis or on an interim basis if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying value. The adoption of SFAS No. 142 will result in the Company's discontinuation of amortization of its goodwill; however, the Company will be required to test its goodwill for impairment under the new standard beginning in 2002. The expected impact from

the application is a decrease in amortization expense of approximately \$2.3 million. Also, per SFAS No. 142, the expected life of customer contracts was reviewed and they will be amortized over a life between 8 to 12.5 years dependent upon customer type. The expected impact of this review is an increase in amortization expense of \$2.1 million. The Company does not believe that the net result of the decrease in amortization of goodwill and increase in amortization of customer contracts will have a material impact on its annual financial statements. The impact of SFAS No. 142 was not material to the Company's financial statements for the quarter ended March 31, 2002. The FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations," effective June 15, 2002 that addresses obligations associated with the retirement of tangible long-lived assets and associated retirement costs. The FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," effective for fiscal years beginning after December 15, 2001 while addressing financial accounting and reporting for the impairment or disposal of long-lived assets. The Company does not believe the impact of adopting SFAS No. 143 or SFAS No. 144 will have a material impact on its financial statements.

Liquidity and Capital Resources

The Company believes its current cash balances, future cash flows from operating activities and line of credit will be sufficient to finance its current operations and obligations, and fund expansion of the business for the foreseeable future. The Company's operations generated cash of \$18.3 million for the first three months of 2002 compared with cash provided by operating activities of \$11.3 million in the same period of 2001. This increase resulted primarily from favorable changes in working capital related primarily to higher net income from operations that has been adjusted for non-cash items as well as differences in the timing of accounts payable and other accrued expenses. A customer of the Company, Kmart, recently declared bankruptcy which did not have a significant impact on the Company or its liquidity.

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The Company invested approximately \$2.7 million in capital expenditures during the first three months of 2002, and expects to invest between \$7.0 and \$8.0 million for the remainder of 2002, inclusive of improvements to its management information systems. Capital expenditures in the first three months of 2002 consisted primarily of equipment replacements and upgrades and improvements to the Company's management information systems. A total of \$1.5 million was paid in cash dividends during the first three months of 2002. The capital expenditures, acquisitions and cash dividends were primarily funded through existing cash balances and operating activities. The Company maintains a \$40 million credit facility with a commercial bank, of which we have no borrowings outstanding as of April 30, 2002.

Orkin, one of the Company's subsidiaries, is aggressively defending a class action lawsuit filed in Hillsborough County, Tampa, Florida. In early April, 2002, the Circuit Court of Hillsborough County certified the class action status of Butland et al. v.Orkin Exterminating Company, Inc. et al. Orkin is also a defendant in Helen Cutler and Mary Lewin v. Orkin Exterminating Company, Inc. et al. pending in the District Court of Houston County, Alabama. For further discussion, see Note 4 to the accompanying financial statements.

In late April of 2002, the Company initiated a restructuring of the Home Office at its corporate headquarters in Atlanta. As part of this reorganization, positions were eliminated and a new organization was implemented to provide more effective support to the field. It is the opinion of Management that the reorganization will not have a material effect on the Company's financial position, results of operations or liquidity in the near term, though ultimately improving the profitability and cash flow of the Company.

Critical Accounting Policies

We view critical accounting policies to be those policies which are very important to the portrayal of our financial condition and results of operations, and require management's most difficult, complex or subjective judgments. The circumstances that make these judgments difficult or complex relate to the need for management to make estimates about the effect of matters that are inherently uncertain. We believe our critical accounting policies to be as follows:

> Accrual for Termite Contracts - The Company maintains an accrual for termite contracts representing the estimated costs of reapplications, repair claims and associated labor, chemicals, and other costs incurred relative to termite services performed prior to the balance sheet date. The Company contracts an independent third party actuary to provide the Company a range of estimated liability based upon historical claims information. The actuarial study is a major consideration, however, along with Management's knowledge of changes in business practices, contract changes, ongoing claims and termite remediation trends are used in the determination of the accrual. Management makes judgments utilizing these operational factors but recognizes that they are inherently subjective due to the litigious nature of settlements and awards. Other factors that may impact future cost include chemical life expectancy and governmental regulation. It is significant that the actual number of claims has decreased in

recent years due to changes in the Company's business practices. However, it is not possible to predict future catastrophic claims. These positive changes to our business practices include revisions made to our contracts, more effective treatment methods that include a directed-liquid baiting program, more effective termiticides, and expanded training methods and techniques.

Accrued Insurance - The Company self-insures, up to specified limits, certain risks related to general liability, workers' compensation and vehicle liability. The estimated costs of existing and future claims under the self-insurance program are accrued based upon historical trends as incidents occur, whether reported or unreported (although actual settlement of the claims may not be made until future periods) and may be subsequently revised based on developments relating to such claims. The Company contracts an independent third party actuary to provide the Company a range of estimated liability based upon historical claims information. The actuarial study is a major consideration, along with Management's knowledge of changes in business practice and existing claims compared to current balances, the reserve is established based on all these factors. Management's judgment is inherently subjective and a number of factors are outside Management's knowledge and control. Additionally, historical information is not always an accurate indication of future events. It should be noted that the number of claims has been decreasing due 8

to the Company's proactive risk management to develop and maintain ongoing programs. However, it is not possible to predict future catastrophic claims. Initiatives, which have been implemented, include an annual Motor Vehicle Registration program, utilization of a Global Positioning System in the majority of our company vehicles, post-offer physicals for new employees, and post-accident drug testing. The Company has improved the time required to report a claim by utilizing a "Red Alert" program that provides for 24/7 serious accident assessment and has instituted a modified duty program that enables employees to go back to work on a limited-duty basis. 8

Forward-Looking Statements

This Quarterly Report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements regarding the expected impact of the outcome of litigation arising in the ordinary course of business and the outcome of the Helen Cutler and Mary Lewin v. Orkin Exterminating Company, Inc. et al. ("Cutler") and the Butland et al. v. Orkin Exterminating Company, Inc. et al. ("Butland") litigation on the Company's financial condition, results of operations and liquidity; the adequacy of the company's resources to fund operations and obligations; the impact of the corporate restructuring on liquidity and results of operations; and the Company's projected 2002 capital expenditures. The actual results of the Company could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties including, without limitation, the possibility of an adverse ruling against the Company in the Cutler, Butland or other litigation; general economic conditions; market risk; changes in industry practices or technologies; the degree of success of the Company's termite process reforms and pest control selling and treatment methods; the Company's ability to identify potential acquisitions; climate and weather trends; competitive factors and pricing practices; the cost reduction benefits of the corporate restructuring may not be as great as expected or eliminated positions may have to be reinstated in the future; potential increases in labor costs; and changes in various government laws and regulations, including environmental regulations. All of the foregoing risks and uncertainties are beyond the ability of the Company to control, and in many cases the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forward-looking statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

As of April 30, 2002, the Company no longer maintains a material investment portfolio subject to interest rate risk exposure. The Company is, however, subject to interest rate risk exposure through borrowings on its \$40 million credit facility. Due to the absence of such borrowings as of April 30, 2002 and as currently anticipated at December 31, 2002, this risk is not expected to have a material effect upon the Company's results of operations or financial position going forward.

PART II OTHER INFORMATION

Item 1. Legal Proceedings.

See Note 4 to Part I, Item 1 for discussion of certain litigation.

- Item 6. Exhibits and Reports on Form 8-K.
 - (a) Exhibits

- (3) (i) Restated Certificate of Incorporation of Rollins, Inc. is incorporated herein by reference to Exhibit (3) (i) as filed with its Form 10-K for the year ended December 31, 1997.
 - (ii) By-laws of Rollins, Inc. is incorporated herein by reference to Exhibit (3) (ii) as filed with its Form 10-Q for the quarterly period ended March 31, 1999.
 - (iii) Amendment to the By-laws of Rollins, Inc. is incorporated herein by reference to Exhibit(3) (iii) as filed with its Form 10-Q for the quarterly period ended March 31, 2001.
- (4) Form of Common Stock Certificate of Rollins, Inc. is incorporated herein by reference to Exhibit (4) as filed with its Form 10-K for the year ended December 31, 1998.

(b) Reports on Form 8-K.

No reports on Form 8-K were filed or were required to be filed during the first quarter of 2002.

9 SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ROLLINS, INC. (Registrant)

Date: May 14, 2002 By: /s/ Gary W. Rollins Gary W. Rollins Chief Executive Officer, President and Chief Operating Officer (Member of the Board of Directors)

Date: May 14, 2002 By: /s/ Harry J. Cynkus Harry J. Cynkus Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)

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